

UNITED STATES DEPARTMENT OF JUSTICE
Washington, D.C. 20530

EXHIBIT B

TO REGISTRATION STATEMENT
Under the Foreign Agents Registration Act
of 1938, as amended

RECEIVED
REGISTRATION
SECTION
CRIMINAL DIVISION
OCT 11 1971

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant
Sontheimer and Company, Inc.
Registration No. 1648

Name of Foreign Principal
Jamaica Tourist Board

Check Appropriate Boxes:

1. ☒ The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit.
2. ☐ There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
3. ☐ The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

Not applicable.


5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

Registrant will continue to act as public relations counsel in the United States, Canada and Jamaica in connection with the encouragement of tourism on the Island of Jamaica.

The annexed agreement is merely an extension and amendment to the previous contract between the parties presently on file.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?^{1/} Yes ☐ No ☒

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

Date of Exhibit B	Name and Title	Signature
August 14, 1973	Morton Sontheimer President	

^{1/} Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

DEVBOARD

JUN 30 1973

Jamaica Tourist Board/Executive Offices: P.O. Box No. 284/78-80 Harbour St., Kingston, Jamaica/Tel. 92-21470/Cables & Telegrams: "Devboard Kingston/ja"

July 25, 1973

Mort Sontheimer, Esq., President
Sontheimer & Company, Inc.
4 West 58th Street
New York, N.Y. 10019
U. S. A.

Dear Mort:

RECEIVED
DEPARTMENT OF JUSTICE
REGISTRATION UNIT
INTERNAL SECURITY
SECTION
CRIMINAL DIVISION
JUN 29 4 15 PM '73

Jamaica Tourist Board Contract 1973/74

I write to advise you that the contract for the Board's Public Relations work in the United States of America and Canada during the year 1st April, 1973, to 31st March, 1974, has been settled as follows:-

- (a) The conditions of the contract will remain in force in 1973/74 as they were in 1972/73, mutatis mutandis;
- (b) The provisions in the contract are:-

Schedule A

Fee: \$ 44,000

Salaries:

Consultant - Jamaica	\$17,600	
Director - New York	23,500	
Writer - New York	17,500	
Writer - New York	15,000	
Account Supervisor	6,500	
Secretaries	14,500	
Lady Avebury	<u>6,600</u>	101,200

Overheads:

Additional staff services,
office supplies, pro-rated
telephone and other costs,
rent, utilities and
services, depreciation of
furnishings and office
equipment, legal services,

C/F \$145,200

Cont'd.....

New York: 200 Park Avenue, New York, N.Y. 10017, U.S.A. Chicago: Suite 1210, 36 South Wabash Ave., Chicago, Illinois 60603, U.S.A. Detroit: 606 Northland Towers West, Southfield, Michigan, 48076, U.S.A. Miami: 608 Ingraham Bldg. 25 S.E. 2nd Avenue, Miami, Florida 33131, U.S.A. Dallas: Suite 3324, 2001 Bryan Tower, Dallas, Texas 75201, U.S.A. Washington: Suite 1111, 1725 K. Street, North-West, Washington D.C. 20006, U.S.A. Los Angeles: Jamaica Tourist Board, Suite 604, 3075 Wilshire Boulevard, Los Angeles, California 90010, U.S.A. Atlanta: 18th Floor, 230 Peachtree St. N.W. Atlanta, Georgia 30303, U.S.A. Toronto: 102 Bloor Street West, Suite 220, Toronto 181, Ontario, Canada. Montreal: Suite 211, 1118 St. Catherine Street, W. Montreal, Quebec, Mexico: c/o Mexicana Airlines, 36 Balderas, Mexico D.F. London: 6-10 Bruton Street, London W1, England.

Mort Sontheimer, Esq., President

July 25, 1973

B/F \$145,200

accounting services,
taxes and contingencies

\$ 63,380

Montreal Office:

Services and expenses of
Director, his staff and
all overhead costs as set
forth above.

24,742

Affiliates:

32,500

Total Schedule A

US\$265,822

Schedule B

Travel:

To cover travelling expenses
of all United States staff on
behalf of the Board as also of
travel anywhere by the President
of the Agency

\$ 18,000

Photography:

Laboratory charges for mass
production of prints

8,847

Communications:

Cables, telegrams, telephones,
postage and mailings, freight
and air cargo, messenger service,
etc.

20,416

Miscellaneous:

Press clippings, subscriptions,
reference books, entertaining, local
transportation, fringe benefits
(payroll taxes, workmen's compensa-
tion, disability insurance, major
medical insurance) etc.

20,416

Contingency:

1,361

69,040

Shop Exhibitions:

2 at \$9700

19,400

Total Schedule B:

U.S\$88,440

Cont'd.....

Mort Sontheimer, Esq., President

July 25, 1973

I invite your attention to the fact that it has not been found possible to agree to the full increase of \$5,000 on the fee which you asked for: it has been increased by \$4,000 from \$40,000 to \$44,000. The other changes are as we discussed and agreed in your office in New York on 13th July.

Would you kindly signify your acceptance of the 1973/74 contract by signing and returning the enclosed copy of this letter.

Yours very truly,

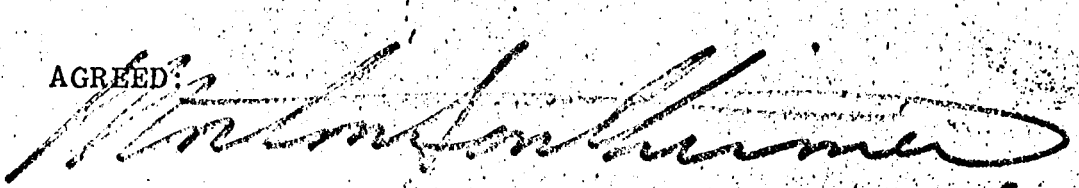

L. L. NUNES
Financial Comptroller

LLN/pt

Enc.

cc: Director
Assistant Director - Admin./Finance
Director - Public Relations

AGREED:


Morton Sontheimer
President, Sontheimer and Company, Inc.